

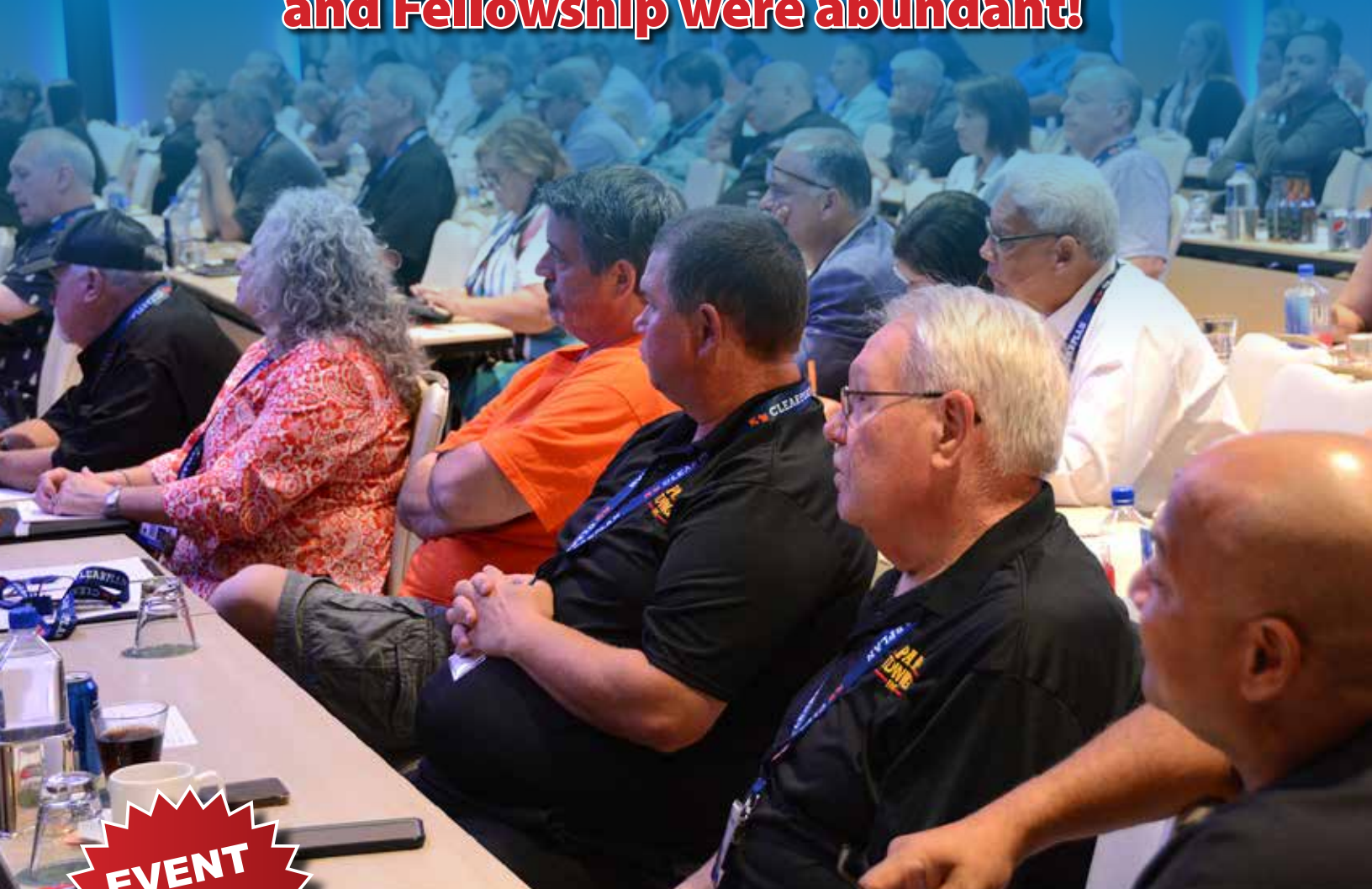
Professional

REPOSSASSOR™

A Magazine for the Professional Recovery Industry

Repo2023

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Wade S. Argo
President, AFA

A Message from the Allied Finance Adjusters President

Hello and welcome to Professional Repossessor Magazine.
This complimentary magazine is provided by
Allied Finance Adjusters Conference Inc.

Commitment

Allied Finance Adjusters' commitment to the repossession industry is reflected by the professionals listed within this magazine. Our members' dedication to training is a valuable resource to anyone wishing to recover collateral without the fear of reprisal from the debtor.

Our members attend yearly training conferences where they receive the most up to date training available to the repossession industry. The industry professionals Allied uses in our training sessions bring years of experience to the table offering insight into current case law as well as updated information surrounding the newest legislation affecting the collateral recovery industry.

Within the Allied Website our members are offered online courses that include training programs that promote Situational Awareness and Confrontational Avoidance Techniques. These courses and additional programs being developed have been and are being designed to protect our members and their clients from liability.

When you utilize this directory, or our online agent locator, you have chosen to assign your account to an agency that works to protect your institution from possible liability as a result of your repossession.

Allied Finance Adjusters is the largest and oldest Trade Association representing the repossession industry in the United States. We offer our members an industry-first fidelity coverage along with the support of our own staff attorney. Since 1936, Allied's dedication to the industry has been shown through our members. We look forward to working with you.





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The Professional Repossessor Magazine is published quarterly (January; April; July; October) each year as a courtesy to the members, clients and friends of the Allied Finance Adjusters Conference, Inc. Contributions to The Professional Repossessor Magazine are requested and welcomed, but the right is reserved to select material to be published. Publication of any article or statement is not to be deemed an endorsement of the views expressed therein, nor shall publication of any advertisement be considered an endorsement of the product or service advertised. This Directory is sent to you as a helpful tool to locate quality agents around the country. You should check the website for up to date information and addition information about a member. Allied Finance Adjusters Association maintains a Home Office and communication may be directed to Allied Finance Adjusters Conference, Inc., Editor George Badeen, First Vice President, P.O. Box 3853, Midland, TX 79702.

Email: prm@alliedfinanceadjusters.com

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TN MAN ARRESTED FOR ALLEGEDLY PULLING GUN ON REPOSSESSOR

Source: Grainger Today



Rutledge, TN – August 23, 2023 – A Tennessee Repo Man had the Mustang lifted when the borrower came out. Refusing to allow the agent to leave with it, he allegedly told a child to bring him his gun, which he did.

According to police reports, an unnamed repossession agent had arrived at a residence to repossess a 2005 Ford Mustang. He had successfully lifted the car when 55-year-old Robert Dwayne Bailey, emerged from the residence.

Bailey wasn't having it and ordered the agent to leave the vehicle and get off his property. The agent advised Bailey that it wasn't possible to leave the vehicle because it was already hooked up.

At this point, Bailey allegedly did what any reasonable adult would do, he ordered a child at the residence to bring him his gun. And doing what any good kid does, he allegedly brought it to him.

According to the reposessor, Bailey then racked a round into the chamber of the .45 pistol and told the agent to drop it or he would shoot him. Wisely, the agent complied.

Fleeing the scene of the incident, the agent called police reporting that he had video evidence of the incident. By the time deputy Todd Greene arrived at the scene of the incident, Bailey had fled in the Mustang.

Video evidence was handed over to Detective Marvin Braden who positively identified Bailey as the man with the gun.

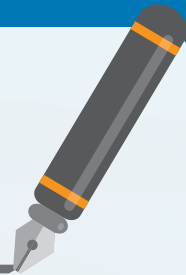
Bailey was eventually located and arrested. He was booked into the Grainger County Detention Center and is facing charges of aggravated assault, false imprisonment and hindering secured creditors.

Yes, hindering secured creditors. A felony in the state of Tennessee.



Letters to the Editor

FEAR AND LOATHING



Fear and Loathing are letters and ideas submitted to PRM. It will be a combination of quotes from submitted member letters/rants along with analogous situations and pertinent business logic and how we can apply it to our daily operations. So if you're feeling frustrated with the daily grind of the Biz and want to vent, send in your letters. We prefer you do it by identifying yourself, but if you choose to remain anonymous, we will respect that and deal with it accordingly. If you have an article you want to have reviewed in whole for publication, please submit it to pastpresident@alliedfinanceadjusters.com.

“THIS ONE-SIDED BUSINESS MODEL HAS DESTROYED THE RECOVERY INDUSTRY.”

As agents and agency owners, we have adopted technology to gain a competitive edge. Initially, that technology aided recovery agencies and gave them that competitive edge they were looking for. Without the ability to see into the future, no one could fully understand the negative impact ALPR technology would have on the assignment flow.

Data collection was always beneficial to the scanning agent. The industry was led to believe more scans equated to more recovered vehicles. That statement was true for a few years. Let's call those years the golden years. One entity drove the LPR market, claiming to partner with recovery agencies.

Fast forward to 2023, most clients utilize ALPR technology heavily in the recovery process. How does this process negatively affect the agencies? Increased cost to conduct business and the ability for anyone with an ALPR system to provide data back to the network, In most cases lacking compliance and proper equipment.

There are a handful of parties who influence the recovery process while promoting terrible business practices. Unfair, one-sided contracts that lock you in with unfair non-compete clauses, providing no ability to leave if you do choose to leave your business will suffer. Those parties can pick and choose who they assign the order to, utilizing the data provided by the entire agent network.

This has always pressured agents into more scans. However, more scanning created more advanced alerts. Those advanced alerts were sent out to the entire agent network utilizing integrations with industry-leading smart maps.

Agents endorsed this under the guise of more leads to recover vehicles and profit sharing that barely covers the cost of equipment and fuel. Our entire industry places value on total units recovered, not fully understanding the data collected by the cars and equipment owned by agencies has so much more value than the vehicles recovered.

We should all ask ourselves why buy camera systems and employ drivers if we have been told for years the data is not your data? Why not collect the data for internal purposes to create value and provide leverage utilizing the data you collect?

Take the time to understand how the data is utilized today. Prior to the order being assigned to an agent, clients use LPR technology to push leads to scanning agents. 8 hours later, the unit is recovered by a scanning agent. While this is great news for the client, the original agent wasted time running the assignment.

The historical data provided takes time to flow to the agency with the direct assignment. However, one entity has the advanced alert already out to their network. While you patiently wait for your own data, the vehicle is recovered by another agency.

Continued on page 7

“THIS ONE-SIDED BUSINESS MODEL HAS DESTROYED THE RECOVERY INDUSTRY.”

Now, I know we have been told for years the data does not belong to the scanning agent. Great news- your investment into hardware and vehicles serves zero purpose because you own none of the valuable data. Agents are losing market share to these 3rd parties, who are fueled by the agents driving around scanning and collecting data in hopes of locating assignments.

Why would anyone continue to support a model that takes clients and assignments from their company?

Only when the bulk of recoveries are done utilizing these 3rd party ALPR companies, will we fully understand the negative impact and increased cost on our business model. Their main goal is gathering data, never actually improving the agent's business.

Controlling the historical data, dictating pricing, selling data pre-recovery, blocking certain entities from accessing data, monetizing data for their own growth, sending your scans to competitors, giving you access to your own data when it works for them, and never actually partnering with recovery agencies.

This one-sided business model has destroyed the recovery industry.

In summary ALPR can be a great tool, but should be managed and monitored by the parties who utilize the tool.

Vinnie,
Action Towing & Recovery
Sarasota, FL



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Allied supports State Associations



MARA Michigan Association of Repossession Agencies Welcomes everyone to Michigan.



Manning the State Association's Booth are State Associations President of MARA Jenny Liagre and Todd Case President of INPRA

If you need help to form a state association please contact our Second Vice President, Kayihan Seran at secondvp@alliedfinaceadjusters.com



Bryanna Cox of Texas ARP who leads the state groups, is on hand to lead the round table at REPO2023.

California Association of Licensed Repossessors (CALR)

History has shown that many states in our nation adopt the laws passed in California.

Become a CALR Supporter or Member Today!

Visit www.CALR.org for more information or call (818) 945-CALR (2257)

Marcelle Egley - President



Carolina Finance Adjusters (CFA)

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Scott Chambers - President



Allied supports State Associations

Georgia Association of Licensed Repossessors

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For information about becoming a member contact us at:

Phone: (888) 425-7324 Fax: (770) 234-6386 Email: Office@GALR.org

John Newbenewberry - President



Illinois Association of Repossession Agencies

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Contact us at allianceofilrepo@gmail.com or call 630-745-7376.

Sonny Datoli - President



Michigan Association of Repossession Agencies (MARA)

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Contact us at rockwoodrecovery@gmail.com or call 248-677-8901.

Jenny Liagre - President



Oklahoma Association of Professional Repossessors

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Contact us at lisa@alscotulsa.com or call 918-794-7714.

Lisa Hancock - President



Minnesota Association of Repossession Professionals, Inc.

As an independent, non-profit, State trade association, engaged in non-competitive promotion of our industry, our mission is: to protect the self-help repossession industry's interests through education, best practices, and communication between members, lenders, financial regulators and lawmakers in relation to both business and legal issues faced by our members; to promote compliance with licensing requirements for our industry in MINNESOTA; and to provide a voice for our industry in the state and national arenas where the discourse affects regulatory and statutory requirements with which we must comply.

Contact: Kayihan Seran, President, Northland Recovery Bureau, 1800 Highway 13 W, Burnsville, MN 55337

Phone: 952-303-4749, Website: www.mnarp.org, Email: info@mnarp.org



New York State Association

Become a Member Today!

Contact us at midnighttowing@optonline.net or call 631-588-3093.

Salvatore LoDico - President



Texas Accredited Repossession Professionals (TexasARP)

Visit www.TexasARP.org for more information and on how to become a member.

Bryanna Cox- President

info@TexasARP.org





The Behaviour Company

20 Tips for De-Escalating Emotional Situations

Proven methods for when emotions get out of control.

First published on Psychology Today July 2023

Co-authored by [Joe Navarro](#) and [Anne-Maartje Oud](#)

At home or at work, inevitably, we will all be confronted with situations in which emotions begin to get out of control. Sometimes it is a clash of ideas, miscommunication, or pent-up feelings that percolate to the surface because of a perceived wrong or dissatisfaction. Whatever the cause, we want to bring those negative emotions under control as quickly as possible before they escalate.

Over the years, we have been consulted on how to defuse emotional situations in various settings and circumstances—everything from individuals who won't talk to each other, or who are reacting angrily, to pushing and shoving, throwing objects, and, in one case, even assault.

Learning to de-escalate is a little bit of art, science, and social diplomacy, and it begins with you. We say that because we cannot assume the other person will seek to do so; nor can we assume they have the skill set and the will to do so.

De-escalation begins as a mental process, where social cues as well as verbal and nonverbal communications are deployed to keep emotional situations from getting out of control. It also requires determination to see it through, knowing it may take some time to ameliorate the situation to keep it from escalating.

Here are 20 tips for de-escalating at home or at work we have found most useful. Every situation is unique, so ensure that you align your behaviour with what is needed in your specific circumstances.

1. Stay calm. Take deep breaths and try to stay centered, aware, but, above all, calm. This may sound easy, but, where emotions are concerned, this may be difficult. I once confronted an angry man with a knife in hand; it took everything I had to remain calm in the face of a threat. By remaining calm, we can influence nonverbally what others perceive and how they will react.
2. Use your body as a medium for expressing calm. Lower your tone of voice, use palm-up gestures, relax the shoulders, angle your body slightly, create spatial distance, relax the face, and even try smiling, if appropriate; use your eyes to communicate that you don't want to antagonize.
3. If they are speaking, listen carefully to what they say, the words that they use, what they repeat, but especially what they say first. Words have meaning, and the primacy of words even more. No matter how illogical or emotional, listen and acknowledge that you are receiving their message. That does not mean you agree. In listening, we begin the important process of validation.
4. Validation is so invaluable when it comes to the de-escalation of emotions. It lets others know that what they have to say matters, that you are listening, that you are empathetic. You may not agree with them, but validation is not agreement, it is recognition. All humans want to be recognized and validated from the time we are toddlers. To effectively validate others, summarize what they said using their words, if possible. Click here for more information on validation.
5. Ask open-ended questions and show genuine interest in the other person's experiences and perspectives and, in doing so, try to put yourself in their shoes. Be empathetic. Something has brought them to this point; perhaps it has built up over time; perhaps no one has taken the time to listen to them before; perhaps they are having psychological issues. Whatever the case, be empathetic. "I'm so sorry to hear that, This must have been awful," might help.
6. Don't sit in judgment. That is not your role. Don't tell people they should not feel that way or that they are wrong or that what they are saying has no merit. Get them to talk and vent; that is the most important thing you can do.
7. Hard as it is sometimes, check your ego at the door. There is no battle to be won here. It is about returning to a state of emotional harmony—that is the objective, not being right. Words matter, and your words in those precious key moments will be long remembered. In the Netherlands, there is a slogan that says, "Are you winning an argument or losing a relationship?" wise words for all of us in a polarized environment. Don't shroud your own aggression by getting a dig in. What is called microaggression can derail the best of efforts. Suspend your own angst or even animosity for the sake of achieving emotional equanimity.

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The Behaviour Company

8. In dealing with co-workers, remember that these are people you must work with every day and perhaps for years to come. Think long-term harmony. That mindset can help you to see how this is a process that will have long-term benefits. This is especially relevant at home.
9. In silence, acknowledge with your eyes through arched eyebrows, or by tilting your head, or nodding, that you are listening and attentive. A genuine smile, where and when appropriate, can also help put people at ease and create a positive atmosphere.
10. Avoid crossing your arms or legs, as this can create the illusion of a barrier between you and the other person. Instead, try to adopt an open, relaxed posture. When negative emotions are at play, these behaviours can be misperceived, so avoid them.
11. If the other person is feeling anxious or uncomfortable, offer reassurance and support. Let them know that you are there to help and that you care about their well-being. When someone is crying or in shock, you might feel inclined to leave to avoid your own discomfort and to give them space. However, it's important not to do so. Instead, make sure you stay in the room with them. You can verbalize your support by saying, "I'm here if you need me."
12. Be mindful of the other person's personal space and their personal property (purse, desk, backpack, possessions), and avoid getting too close. It's always safer to have greater distance.
13. If the person is a stranger, ask them their name, if possible; use an honorific if it applies, such as "Professor" or "Doctor."
14. Don't feel you have to stay in one place; sometimes between colleagues going for a walk, sitting outside, or sitting side by side on a bench rather than across from each other helps to relieve tension.
15. If the situation is escalating and emotions are running high, consider taking a break. There is nothing wrong with saying: "I need to step out. I will be back, but I need to think about what has been said." Let the other party know you want to engage, but you are human also and may need to consider what has transpired thus far. This can help both parties to calm down and approach the situation more rationally.
16. Use positive language to create a more positive environment. For example, instead of saying "I can't help you with that," say "Let me see what I can do to help."
17. Look for areas of agreement or shared interests. This can help to build rapport and create a more positive interaction.
18. If possible, suggest a solution that can help to resolve the issue at hand or viable options. This can demonstrate that you're willing to work together to find a positive outcome. The most important thing, even while you are finding a solution, say you are using a laptop, is don't go silent. Keep others informed. Give them updates.
19. If a weapon is brandished—any kind—distance is your best help. Even if they have a knife or a gun, stay calm, use your voice, create further distance, and work on all the traits of de-escalation discussed. Where possible, seek help.
20. Don't forget to reward individuals who begin to de-escalate by relaxing even further, by further validation, by thanking them for considering solutions you may have proposed, by showing greater comfort around them.

Conclusion: De-escalation takes a desire and commitment to make things better. With some of the tips here and where possible some practice, it can be achieved with a little patience. Lastly, if you forget everything else, remain calm and empathetic as you seek to resolve the situation in a constructive manner.

About the authors:



Joe Navarro, M.A. is a 25-year veteran of the FBI, body language expert and is the author of What Every BODY is Saying, as well as Louder Than Words and Dangerous Personalities. Joe Navarro may be reached at jforensics.com or on Twitter @navarrotells.

Anne-Maartje Oud is the founder and director of The Behaviour Company, a worldwide consultancy on best-practices and human behaviour. Anne-Maartje Oud may be reached directly at anne-maartje@behaviourcompany.eu or on Twitter @BehaviourC or @annemaartjeoud

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ALLIED FINANCE ADJUSTERS/RSIG CONFERENCE AN ENORMOUS SUCCESS.

Guest Editorial by Mark Lacek

Allied Finance Adjusters and RSIG hit a home run when they invited the Energy Security Agency (ESA) to present at the 2023 annual conference in Detroit. The AFA/RSIG conference attendees were not prepared to hear what Dalan Zartman, the ESA Chief Operating Officer had to say. I remember Ed Marcum, CEO of RSIG turned to me and said, “not a soul left the room.” The ESA presentation revealed up front and hard-hitting facts about potential hazards of the towing and storage of EV’s.

“The AFA/RSIG joint conference recognized the importance of repossessing EV’s by being the first repossession group to introduce a highly qualified source of EV information to the repossession industry,” said George Badeen, First Vice President of AFA. The ESA is by far the most respected source of information pertaining to the towing and storage of lithium battery powered vehicles. If you or your agents are getting their information anywhere other than the ESA, you must be cautious about hearing wrong or misinformation.



Dalan Zartman, ESA Chief Operating Officer

An opinion for or against battery powered vehicles (EV’s) is not the issue, they are here, and more EV’s are on the way. You will be tasked with making life altering decisions if not today, then sometime in the days, or weeks ahead in regard to EV’s. You can choose to proceed blindfolded, or you may choose to educate yourself and/or your employees on how to safely walk up to, hook and repossess an EV.

The introduction of EV’s into your companies percentage of assignments opens up an entirely new set of questions. Questions which could result in changes in your company’s policy and procedures. With the introduction of the EV, the old cliché “hook & book” could easily be changed to “hook, book & burn.”

Any new process or procedure such as the introduction of repossessing EV’s into the normal day-to-day operation of your company should be met with a safety review and cost analysis. Will accepting repossession assignments of EV’s cause a decrease or increase to your companies profit or loss. Will the procedure for repossessing an EV cost you more, or make you more? Will storing an EV in your lot require more space? Will you or your employees be required to become trained or certified to safely repossess a battery powered car? Should the recovery and storage fee for EV’s be higher? These are questions you should be addressing now.

During the ESA presentation, attendees were informed that the National Highway Traffic Safety Administration (NHTSA) has strict guidelines on storage of any EV involved in a collision. The NHTSA issued a warning advising towing and transport companies to store a severely damaged lithium-ion battery powered vehicle at least 50 feet away from any structure or other vehicle.

I thought right away, how could this apply to my repossession company? I do not usually tow severely damaged vehicles. Then Dalan Zartman of the ESA explained “severely damaged” could also mean damage from water. An EV sitting in water up to the lowest part of its frame could be considered severely damaged. Here is a good question, what assurances do you have from your client that the EV assigned to you for repossession was never involved in any high-water situation? I bet I know the answer.

ALLIED FINANCE ADJUSTERS/RSIG CONFERENCE AN ENORMOUS SUCCESS.

The ESA has a 24-7 toll free number for anyone to call and ask about any make or model EV. All you need is a VIN # and someone will provide you with information on how to properly hook up to and transport the vehicle. Not only is Dalan Zartman the COO of the ESA, but he is also one of the world's leading voices on electric vehicles, as well a decorated 16-year veteran of the fire service and USMC veteran. There is no doubt, listening to anyone else discuss EV's could be a bad idea.

For those who engage in putting together a repossession industry conference, there must be value to the members and to those who attend. A refrigerator magnet and a pocketful of breath mints does not cut the mustard. The attendee must be provided with the ability to increase profits while reducing the risk of injury and/or death during the repossession process. The conference must prioritize safety for both the reposessor as well as the consumer by providing seminars, panel discussions and breakout sessions on regulatory issues related to the self-help repossession process.

The Allied Finance Adjusters/RSIG 2023 yearly conference in Detroit, more than delivered value to the attendees by recognizing and providing factual information about EV's.

The decisions made by the professional reposessor will determine not only his/her safety but the safety of those around him/her.

The Energy Security Agency is here to provide you with information which will provide you with help to make those complex decisions.



AFA/RSIG was first to address the critical issues EV's will introduce onto the repossession industry by providing real-time, factual information to the conference attendees. Thank you for delivering more than just a couple pocket organizers and refrigerator magnet to the attendees.

For more information about the Energy Security Agency, visit their website

<https://energysecurityagency.com/> Included on the ESA website is a free downloadable emergency response guide to every EV make and model.

Here is some of the information provided to the attendees by the Energy Security Agency.

Towing Hybrid & Electric Vehicles – Can we roll them?

Rolling/Dragging Guidelines:

- Do not roll on drive wheels over 1 mph

Continued on next page

ALLIED FINANCE ADJUSTERS/RSIG CONFERENCE AN ENORMOUS SUCCESS.

- Do not roll on drive wheels for long distances (only as far as absolutely necessary to transport properly)
 - If the vehicle has been rolled on the drive wheels for long distances or high speeds check for heat and fire before transporting
 - High voltage shutdown procedures will NOT make the vehicle safe to roll
1. Anytime you are required to tow or transport a hybrid or electric vehicle that has been involved in a collision, fire or a water related incident, you will need to call the ESA for a Risk Analysis at 1-855-372-7233.
 2. During your call with the ESA, the Risk Analysis Agent (RAA) will ask you several vehicle specific questions, then text you a link to quickly upload pictures of the vehicle.
 3. Your RAA will then give you instructions on how to electrically shut down the vehicle and provide storage and handling guidance. This may include isolating the vehicle, elevating a specific side of the vehicle to allow for water to drain out of a battery or clear the vehicle for normal handling.
 4. The RAA will determine the vehicle's risk level – a level green, yellow or red – based on the analysis specifics and ask that you place the designated Risk Analysis Placard sticker (RAP sticker) on the vehicle. This sticker allows you and others to later identify the vehicles risk level for safe handling.

Remember, Call the ESA every time you respond to a hybrid or electric vehicle that has been in a collision, exposed to large amounts of water or has been involved in a fire. Risk analysis of these vehicles is free and only takes a few minutes. Risk Analysis by the ESA protects you and your property! CALL 855-ESA-SAFE

Thank you, AFA, and RSIG for your continuing efforts by educating the repossession community.

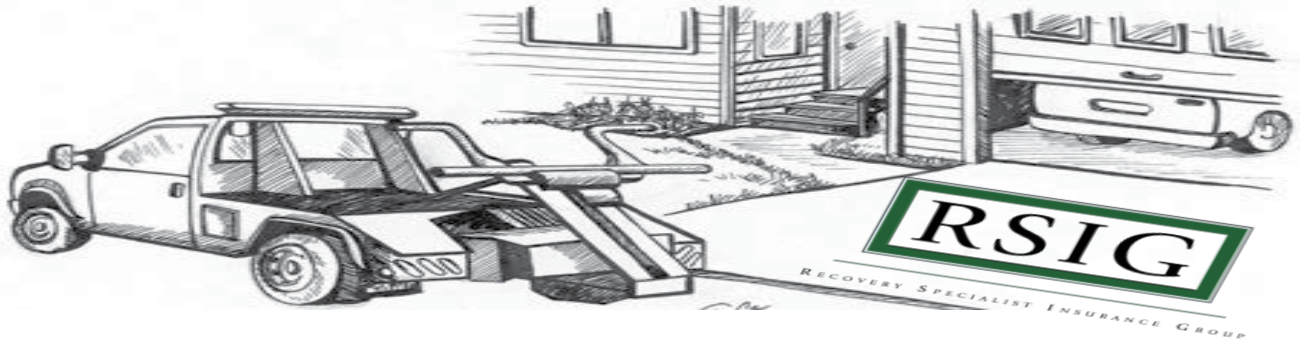
Mark Lacek

Mark Lacek is a 45-year veteran of the repossession industry. Lacek was the founder of the original PRM magazine. He is the author of the Certified Commercial Recovery Agent (CCRA) certification provided by RISC at RISCUS.com. Lacek currently provides Litigation Support on wrongful repossession lawsuits to the legal community as one of the Nations most called upon Repossession Expert Witnesses. Lacek can be reached at Marklacek@gmail.com



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PRESIDENT ARGO ANNOUNCES MID-YEAR TRAINING IN LAS VEGAS



Wade S. Argo
President, AFA

Great news! This year's mid-year convention will be held at the Golden Nugget Casino in sunny Las Vegas, Nevada November 12th through the 15th. Sunday the 12th will be primarily a day for travel and registration and Monday the 13th has been set aside for locksmith training. UHS Hardware, a locksmith supplier located in Miami, Florida has agreed to put on a day-long event to include classroom and actual hands-on training. We are working on having vehicles on site for our members to practice the art of programming the vehicles and keys. UHS Hardware will also be offering discounted starter packages exclusive to Allied members interested in performing on-site key cutting and programming. Allied's Executive Committee has recognized the importance of this type of training and we are looking at continuing the momentum with other such courses at future conventions.

We have set aside the 14th for classroom events.

With the ever-increasing violence being directed towards repossession agents we have asked our Education Committee Chairperson, and Eagle XX founder, Ron Brown to present an updated and enhanced situational awareness training class along with a brief presentation of all the training available to you as members of Allied. It's important to us, as an Executive Committee, to do whatever we can to protect our members and their employees from violence. It's also important to us that we provide the tools for our members to safely perform their duties as repossession agents.

Mike Peplinski and Renee Lowe, representing Harding Brooks Insurance, will be presenting up-to-date information surrounding Wrongful Repossession Lawsuits and how to avoid them. They will include information on legislative actions and what you need to know to operate your companies within the guidelines set by this country's lawmakers.

And to finish the event off, we will be holding the Allied Board Meeting on Wednesday the 15th.

We are hoping that this unique schedule will allow our members to attend the event without losing an entire week out of the office.

Home Office will get the hotel information out to Members as soon as it is available. We have made registration for this event very affordable for you at \$175.00 per Allied member or employee-to take advantage of the entire program including the locksmith training. If you would like to bring your spouse and include him or her in a "meal-only scenario", the registration fee is \$125.00.

Nonmembers' registration is \$400.00 this year. This will allow them to take advantage of the extensive locksmith class as well as the additional training we are offering.

Registration is open; so we ask that you sign up quickly. Our event is happening just days before a motorsport event is going to take place in Las Vegas. The hotel has informed us that the rooms on site could go quickly within the next couple of months, so please sign up and don't procrastinate, it's quite possible you may not find a room for this event. And that would be tragic! This is one you don't want to miss.



ALLIED FINANCE ADJUSTERS CONFERENCE, INC.

Allied 2023 Midyear Convention

Tentative Agenda

Please note the agenda is tentative and subject to change as speakers and content are added.

Sunday, November 12th

AM	Travel time
3:00 pm - 6:00 pm	Registration

Monday, November 13th

7:30 am - 8:00 am	Continental Breakfast
8:00 am - 10:00 pm	Locksmithing Class
10:00 pm - 10:15 pm	Break
10:15 pm - 12:00 pm	Locksmithing Class
12:00 pm - 1:00 pm	Lunch
1:00 pm - 2:30 pm	Locksmithing Class
2:30 pm - 3:00 pm	Break
3:00 pm - 5:00 pm	Locksmithing Class
6:00 pm - 9:00 pm	Networking at Troy's

Tuesday, November 14th

7:30 am - 8:30 am	Continental Breakfast
8:30 am - 10:00 am	Mike Peplinski-Harding Brooks
10:00 am - 10:30 am	Break
10:30 am - 11:30 am	AIL-
12:00 pm - 1:30 pm	Lunch
1:30 pm - 2:30 pm	Ron Brown-New training
2:30 pm - 3:00 pm	Break
3:00 pm - 4:00 pm	Insight LPR-John Armstrong

Wednesday, November 15th

9:00 am - 10:30 am	Board Meeting
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Midyear Meeting is set for November 13-15, 2023 at the Golden Nugget in Las Vegas, Nevada!

Go to the Allied website for details to register at [AFARepo.com](https://www.AFARepo.com). Then click on the Conventions Tab and then the Mid Year Meeting Link.

The registration link is there as well as the Hotel reservation link.

Or Call 1-800-331-5731 in order to make individual hotel reservations. When booking reservations over the phone, guests must mention the following group code:

GSAFA23

It is essential for the code to be stated to ensure the group rates and other amenities are applied to reservations.

P.O. 3853 | Midland | TX | 79702 | 800-843-1232 | FAX 888-949-8520
HOMEOFFICE@ALLIEDFINANCEADJUSTERS.COM | WWW.AFAREPO.COM

REPO2023 A GREAT SUCCESS

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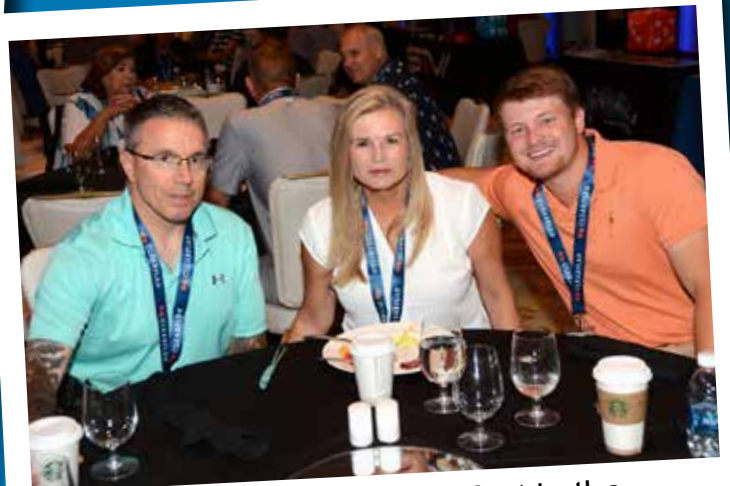
Ed Marcum Opens REPO2023



Opening Repo2023 with Pledge of Allegiance and prayer



Meeting up with Friends



Members have breakfast in the Vendor Room



Bryanna Cox leads State Associations discussion panel



Credit Acceptance well represented seeking new agents at Repo2023



Breaks and meals with Vendors and Members



Training for use of NARCAN



Networking with Clients



Matt Kownacki of America Financial Service Association guest speaker

REPO2023 A GREAT SUCCESS

Thanks to everyone who attended the Convention!



Ford Factory Tour



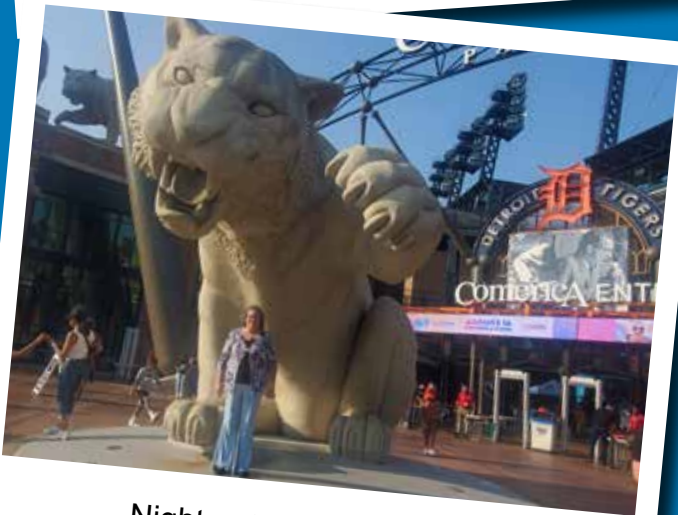
AFA members out for dinner at REPO2023



Henry Ford Museum



Members at Comerica Park Tigers Game



Night out at Tiger Stadium



Clients enjoying lunch with members



Leaders discuss lobbying efforts



Awards Banquet and RABF Auction



Members Networking



Great Food



AFA at their general member meeting



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AFA ADDRESSES SURGE IN REPOSSESSION VIOLENCE

Five repossession related shootings in three weeks... two in the same week.

The members of Allied Finance Adjusters and Eagle Group XX/USA are appalled and saddened by the everyday violence that has become a common occurrence in the asset recovery industry. We feel very strongly about this issue and recognize that something must be done before more lives are lost.

Working together, Eagle Group XX and Allied Finance Adjusters have attempted to discover the “Root Cause” of this trend of increased violence and explore ways to decrease and mitigate the occurrence of violent acts.



There has always been a certain risk in our industry as repossession is the most invasive process in the entire lending cycle. One only must read Kevin Armstrong's excellent documentary book, "REPO BLOOD", to get an idea of the violence associated with the recovery industry but previous to the last few years the violence appears isolated and rare, whereas today it is an everyday occurrence and appears to be increasing at an alarming rate.

We looked closely at geographics and demographics to see if violence predominated in certain areas of the country, certain states, certain cities, and we found no direct correlation of any of these factors to violence in the industry. Violence appears to occur in all areas, states, cities, and income ranges of the United States.

Training programs to promote awareness and safety such as the Situational Awareness and Confrontational Avoidance Techniques (SACAT) have been written by the Eagle Group XX and made available at no cost to all members of the asset recovery industry on the Allied Finance Adjusters web site. The Eagle Group XX has gone so far as to prepare a new training module on Confrontational Avoidance & De-Escalation Techniques (CADET), but these programs, which encourage and instruct recovery agency employees to constantly remain alert, practice observance skills, develop good communication skills, and stay mentally and physically strong can only take the industry members so far.

Together Allied Finance Adjusters and Eagle Group XX/USA are seeking answers to discover the “Root Cause” of this violent behavior, directly attack the “Root Cause” and develop mitigating strategies to decrease the possibility of violent consumer behavior. Eagle Group XX members will be presenting the updated 2023 version of SACAT/ CADET at the Allied Finance Adjusters Mid-Year Conference as well as hosting a Panel of Recovery Industry Subject Matter Experts related to this subject.

Because of Allied Finance Adjuster dedication to the repossession industry, we are inviting everyone, member or not to attend this event. We are encouraging you as an owner to consider bringing along at least one or possibly all your key recovery personnel. This training along with future enhanced training events could save an agent's life. It has become quite imperative based on the everyday attacks against our employees that the day of hook and book or interaction with debtors has become very different today.

We all know that every day different scenarios present themselves in this industry, that there is no way unless you have advanced warning of possible danger during a repossession you can predict the outcome.

Continued on next page

AFA ADDRESSES SURGE IN REPOSSESSION VIOLENCE

We cannot predict someone running from a home gun drawn prepared to do battle over their vehicles. But we can train for it. We've all seen it and most of us can judge by the personalities of our agents how they are going to, or have reacted to different situations.

Those of us as owners who still get in trucks and repo still think of repossession as an everyday event, well times have changed and the general public's attitude towards law enforcement and authority has changed. Those changes in attitude and the current environment have put us all in danger. We are dealing, as a repossession company, with individuals that feel they are entitled and that the contract they signed with the lender is merely a formality and that you are not taking my car for missing payments. They feel that violence is justified in their actions, and that there will be no repercussions if they shoot and kill our employees. **THIS IS THE ENVIRONMENT WE HAVE CREATED.**

Allied Finance Adjusters and Eagle XX/USA have begun working on letters that we will be sending to key individuals in every state making them aware of what's been happening within our industry. We are currently looking at states who have banned or regulated the use of body armor by private non felons within their states. We are working on presenting the states with alternatives to their objections surrounding repo personnel using body armor to protect themselves. Let us be clear we are not proposing our agents along with the body armor be allowed to carry firearms we are asking that they give the agent a fighting chance to retreat in the event of gun violence.

Along with the advanced training we are currently offering at this year's Mid-Year conference we continue to work on developing additional online or in-person training surrounding situational awareness and violence avoidance techniques.

With the future training modules to come, our goal is to enhance our personnel's awareness and bring every agent home at the end of their day.

Because of Allied Finance Directors and Eagle Group XX/USA dedication to the industry Allied is inviting to this year's Mid-Year conference every member along with any MEMBERS or NONMEMBERS of any industry group to attend this important event. We encourage you, as company owners, to consider bringing not one of your key personnel but every agent that interacts with debtors. Our agents need to know that it is imperative that they be aware of their surroundings and be ever mindful of the possible dangers that could present themselves.

You're all invited to attend this years Allied Mid-Year Conference in sunny Las Vegas Nevada November 12th to the 15th at the Golden Nugget. We have set aside the 12th for travel and the 15th will be used for our executive committee meeting. The 13th we have dedicated to a day long locksmithing class, we will have in class and on hands training. With the changes that are presenting themselves when it comes to key cutting on site this and our future key cutting training events will surely benefit everyone. The 14th will be classroom training to include our enhanced situational awareness, violence avoidance and de-escalation techniques training.

I urge everyone to get their room reservations soon as we have a limited time to use our room block due to a motorsport event happening in Vegas later that same week. Please don't procrastinate, you might not get a room.

Contributing to this article:

Wade Argo, Ron Brown and Kevin Armstrong



UNITY IN THE ASSET RECOVERY INDUSTRY?

By Ron Brown – Article from the CUREpossessor

As defined by the Cambridge Dictionary: **UNITY**, noun - juː.nə.ti/ /'juː.nɪ.ti/ US /'juː.nə.ti/ -

“The state of being joined together or in agreement:”

For the last 10 years “UNITY” has been a catch word in the asset recovery industry and the cry for “UNITY” continues to echo through the various industry blogs. It is my conception that many people in our industry do not understand the actual meaning of unity and have overlooked how much unity has already occurred and is visibly evident within the industry.

As we can see from the Cambridge Dictionary definition unity is the “... joining together or in agreement”. I could find no place where it is stated that unity had to be “only one” but rather that there could be numerous groups who unite as separate entities in mutual agreement regarding various or specific issues.



A classic example of this principle is the “United States of America”. Fifty separate states with their own laws and governing bodies, united for the common good of all. Fifty separate states brought together in unity with common causes. The UNITED STATES.

There was a time, as the younger generation would say, “Back in the day”, when there were numerous trade associations in our industry, American Recovery Association, Time Finance Adjusters, National Finance Adjusters, Allied Finance Adjusters, and American Lenders, all competing for membership. Many agencies were members of two, three, or more associations and paid dearly for those multiple memberships.

This scenario created an air of competition and each association strived to offer their members more than the other associations. Each association provided a “Bond” and the amount of the bond was a point of competition. What association could offer the largest bond, what association had the most attractive directory, what association printed the most directories, and what association had the best conference. This competition benefitted the members of the associations.

Members of the industry could spend a lot of money on association memberships and conference attendance if they desired but they saw a positive return on their investment.

Then came a time of change and the disappearance of two major associations and two major icons in the industry.

Continued on next page

UNITY IN THE ASSET RECOVERY INDUSTRY?

The first to go was National Finance Adjusters, spearheaded by a man of unsurpassed personality, Jack Barnes (NFA) had a highly ranked position on the playing board but when merged with ARA it ceased to exist and was soon a ghost of the past. Then, with the passing of another industry icon, Harvey Altes TFA was the second association to be absorbed by ARA and it joined the ranks of the “good old days agencies” and ceased to exist except in dated directories and the memories of the “old timers”. Then finally with the passing of Jim Golden ALSCO shut its doors and then there were two.

The two remaining national trade associations, **ARA** and **AFA** were the last two standing and once again there was a call for “**UNITY**”. A call for AFA to merge with ARA allowing there to be only “**ONE NATIONAL TRADE ASSOCIATION**” and this move would be good for the members of the industry.

Really... would it?

If there was only one trade association, members of the industry would be left with no ability to make a choice. The one association could set their dues at whatever price they chose and if a client required your agency to be a member of a national trade association you would have no alternative but to pay the dictated fees and jump through the hoops set by that association. Hoops that could let you join or prohibit your membership. The one trade association could advertise as they saw fit as there would be no competition and directories, which are still utilized by many smaller lenders, would become a thing of the past (as I write this missive I just heard that one of the remaining associations would no longer publish a directory), and finally that one trade association would have complete control as to what type of entities would be allowed to join, forwarders, lenders, and possibly even non-industry related entities.

Does this one association concept appeal to you?

The two remaining associations, although they both agree on numerous issues, are diametrically opposed in many of their basic concepts and beliefs, one catering to the large forwarders and the other shunning the forwarders. One holding a basic structure and simple dues structure, while cutting annual dues and one with a complicated and changing dues system while increasing dues. One cutting publication of their printed directory and one publishing a quarterly updated directory along with an industry related periodical.

But back to the “**UNITY**” concept.

In the last few years, we have witnessed the formation of numerous “State Associations” who have stood side by side, united with each other on major client issues... that is “**UNITY**” in its purest form.



UNITY IN THE ASSET RECOVERY INDUSTRY?

You want to talk “UNITY”? We have seen RSIG, Allied Finance Adjusters and the members of the only trade “20 Group”, Eagle Group XX/USA unite not only at trade conferences but in the areas of education and compliance as AFA offers at no cost to any member of the industry the Eagle Group XX Educational Modules, Field Agent Compliance Training (FACT), Support Employee Compliance Training (SECT), the life saving and highly acclaimed Situational Awareness and Confrontational Avoidance Techniques (SACAT) on their web site.

You want to see “UNITY”?

RSIG and Harding Brooks, the two major providers and competitors in the asset recovery insurance arena unite and attend the “Annual Gathering of the Eagles” and bring the members up to date information on insurance trends and how to decrease premiums and run a safe agency.

Allied Finance Adjusters, RSIG, Eagle Group XX/USA and Harding Brooks stand together, side by side, united in their efforts to create a more professional image of the recovery industry by providing education, compliance, and providing a safe environment for all members of the asset recovery industry.

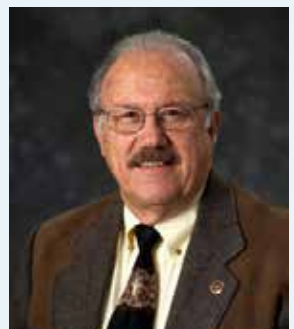
Have I put the matter too strongly? Possibly I have; but when I continue to hear the cries for “UNITY” when the underlying meaning is “JUST ONE ASSOCIATION” I feel I must speak out.

You see my friends in the industry, I am just an old cowboy who still believes that *“Right is right, wrong is wrong, and there ain’t no in between”*.

Unity in the Asset Recovery Industry? - Eagle Group XX - Eagle Group XX -
Recovery Specialist Insurance Group - RSIG - Allied Finance Adjusters – AFA - Repossession History
- Repossess – Repossession – Repossession Agency - Repossessor



Author; Ron L. Brown
MCE, IFCCE, CCCO, MPRS, CARS, API
Facilitator: Eagle Group XX & Eagle Group USA
Anything, Anytime, Anyplace... Professionally



Article from the CUREpossessor

2023 Member Directory

Alabama

Dothan
Southeastern Recovery
David Hughes
185 Loraine Rd., Dothan, AL 36301
334-671-1170

Oxford
Southern Finance Adjustors, Inc.
Andy Cowan
101 Sherman Dr., Oxford, AL 36203
256-831-4600

Alaska

Fairbanks
Banker's Collection Co., Inc.
Craig Chausse
618 Gaffney Rd., Fairbanks, AK 99701
907-456-2830

Arizona

Phoenix
Desert Auto Recovery
Jeff C. Dryer
1019 S. 30th Ave., Phoenix, AZ 85009
602-841-0100

Phoenix
Reliable Recovery Services, LLC
Dan Ketterer
2401 W. McDowell Rd., Phoenix, AZ 85009
623-934-3599

Pinetop
High Country Towing & Recovery Inc dba Navapache Asset Adjusters
John W. TenEyck
612 E. White Mountain Blvd., Pinetop, AZ 85935
928-272-7800

Tucson
Automobile Recovery Services of Arizona, Inc.
Robert C. Bozarth
6775 E. Littleton Rd., Tucson, AZ 85756
520-747-0699

Yuma
A&A Towing & Recovery
Monty W Sanders
13711 S. Ave. 3E, Yuma, AZ 85365
928-581-8884

Arkansas

Fort Smith
Absolute Towing And Recovery, LLC
Josh Niles
4617 Jennyland Rd., Ft. Smith, AR 72903
479-434-6700

North Little Rock
Alert Recovery Inc.
Walter L. Justice Jr.
14514 MacArthur Dr., North Little Rock, AR 72118
800-643-8362

Arkansas

North Little Rock
Statewide Towing and Recovery, Inc.
Shara Justice
10515 MacArthur Dr., North Little Rock, AR 72118
501-803-3650

Texarkana
Evans Recovery Specialists, Inc.
Arron A Evans
119 Senator St., Texarkana, AR 71854
903-701-5175

California

Carson
Repossession Empire Inc DBA Legion
Lloyd Collins
620 West Rosecrans Avenue, Gardena, CA 90248
310-995-2657

El Monte
Nations Recovery Service Inc.
Jason Reed
1864 Penn Mar Ave. South, El Monte, CA 91733
626-542-3115

Gardena
Coastline Recovery Service, Inc.
Scott Fornaro
15133 S. Broadway, Gardena, CA 90248
310-965-0242

Granada Hills
Motion Repossessors, Inc.
Michael Falk
11024 Balboa Blvd. #182, Granada Hills, CA 91344
818-780-3000

Lancaster
All American Recovery
Raul Rosales
42302 8th St. E., Lancaster, CA 93535
661-949-0078

Long Beach
A-Z Recovery, INC.
Sigurd Ruskedal
707 W. 17th St., Long Beach, CA 90813
562-912-7211

Loomis
Tracker Auto Recovery, Inc.
John N. Dickinson
6301 Angelo Ct. #5, Loomis, CA 95650
916-660-0424

Modesto
Four Star Recovery, Inc.
Cheryl Goodban
1228 Doker Dr., Modesto, CA 95351
209-524-2854

North Highlands
Solid Solutions 24/7, Inc.
Scott Fornaro
6950 34th St. #230, North Highlands, CA 95660
916-979-5046

California

San Diego
Lenders Recovery Service-CA
Chad Buchanan
9558 Camino Ruis Ste B. San Diego, CA 92126
619-638-8700

Stockton
T. Grant & Associates, Inc.
Tim Grant
4642 E. Waterloo Rd., Stockton, CA 95215
209-931-7090

Colorado

Brighton
Top Dawg Asset Recovery LLC
Ryan Grassmick
90 N 4th Ave, Brighton, CO 80022
720-301-3320

Colorado Springs
Midnight Recovery, LLC
Matt Longo
2737 Delta Dr., Colorado Springs, CO 80910
719-635-7664

Denver
Pratt Adjustment Bureau
Jeanne Lewis
6810 Downing St., Denver, CO 80229
303-289-7710

Pueblo
Colorado Asset Recovery Specialists
Dorothy D. Carroll
509 E. 11th St., Pueblo, CO 81001
719-569-7248

Connecticut

Branford
Collateral Recovery Services, LLC
Thomas Farace Jr.
21 Ciro Rd. North, Branford, CT 06471
203-315-9207

Florida

Fort Meyers
Sun West Recovery, Inc.
Barbara Scheele
28053 Mitchell Ave., Punta Gorda, FL 33982
941-637-0157

Fort Pierce
Repossessions Inc. South
Kathy Kelly
2007 N. Old Dixie, Ft. Pierce, FL 34946
772-461-0755



2023 Member Directory

Florida

Gainesville
Hyde N Seek Recovery, Inc.
Scott M. English
4131 NW 6th St., Gainesville, FL 32609
352-336-5464

Hollywood
DCT Recovery Agency, Inc.
Dawn Kelly
6014 Hayes St., Hollywood, FL 33024
954-963-7376

Jacksonville
First Coast Florida Recovery, Inc.
Larry Davis
10952 W. Beaver St., Jacksonville, FL 32220
904-693-1152

Miami
Target Recovery, Inc.
Luz Maestre
10736 SW 188th St., Miami, FL 33157
305-633-1666

Kissimmee
B&P Auto Recovery Services
Janette Mojica
1431 Simpson Rd. #45, Kissimmee, FL 32824
407-851-3246

Orlando
Ketterle & Sons, Inc.
John Ketterle, Jr.
340 Fairlane Ave., Orlando, FL 32809
407-851-3953

Sarasota
Action Towing & Recovery of Sarasota
Vincent J. Payne
5439 Catalyst Ave., Sarasota, FL 34233
941-921-3443

Tavernier
Target Recovery Inc.
Luz Maestre
92425 Overseas Hwy 1, Tavernier, FL 33070
305-633-1666

Weeki Wachee
Xtreme Towing & Recovery, LLC
Jeffery P Fletcher
17184 Nicasio Jay Ave., Brooksville, FL 34614
352-232-4717

Georgia

Albany
Georgia Collateral Recovery Bureau, Inc.
David Gabaldon
623 Fussell Rd., Leesburg, GA 31763
229-436-1448

Atlanta
National Vehicle Recovery of GA, Inc.
Penny Childers
5648 Mableton Pky., Atlanta, GA 30126
770-941-9283

Georgia

College Park
Premier Recovery Solutions, Inc.
Eric R. Elder
2459 Roosevelt Hwy., Ste A-5
College Park, GA 30337
404-684-1443

Fort Oglethorpe
FSR Services, Inc.
Steven Bianco
116 Herron St. Ste A, Fort Oglethorpe, GA 30742
954-448-3434

Lithonia
Speedy Recovery Services, Inc.
Richard Grosvenor
6905 Chapman Road, Lithonia, GA 30058
770-484-6700

Mableton
Triton Recovery and Commercial Services, LLC
Ben Edwards
7071 Queens Ferry Dr., Mableton, GA 30126
770-745-5940

Hawaii

Hilo
BB Towing Asset Recovery LLC
Paul K. Keolaokalani
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808-640-8510

Idaho

Blackfoot
State Recovery
Davey Adams
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Idaho Falls
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Jay Eaton
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208-524-5463

Nampa
Gates & Associates
Bruce Gates
604 N. 36th St., Nampa, ID 83687
208-461-5981

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Assets Biz Corporation
Michael Terreault
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224-357-8823

Chicago
Silva 24HR Towing, Inc.
Victor H. Silva
5255 W. 47th St., Forest View, IL 60638
773-424-8341

Illinois

Coal Valley
Argo Management Group, Inc.
Wade S. Argo
2108 East 2nd St., Coal Valley, IL 61240
309-738-2872

Decatur
Precision Recovery, Inc.
Jason T. Kirby
1322 N. Rt. 121, Mt. Zion, IL 62549
217-864-6943

Hickory Hills
Par Towing, Inc.
Russell J Lindemann
9851 S. 78th Ave., Hickory Hills, IL 60457
708-430-0275

Peoria
Mega Services, Inc.
Casey Boulton
140 W. Queenwood Rd., Morton, IL 61550
309-266-8455

Indiana

Indianapolis
Peter P. Recovery Indianapolis IN
Pete Benvenuti
3560 S. Madison Ave., Indianapolis, IN 46227
317-780-8902

Indianapolis
Last Chance Wrecker & Sales, Inc.
James W. Edsall III
1256 Roosevelt Ave., Indianapolis, IN 46202
317-541-8551

Indianapolis
BP Final Notice Recovery
Brad Pierson
2801 W. Morris St., Indianapolis, IN 46221
317-786-8653

Iowa

Des Moines
Trainwell Creditors Service
Ted Hansen
1418 Madison, Des Moines, IA 50313
515-264-9336

Parkersburg
Starlight Recovery & Investigations, LLC
James Bellows
33617 6th St., Parkersburg, IA 50665
319-404-9040

2023 Member Directory

Kansas

Topeka
Heartland Recovery, Inc.
Ryan Vaughn
306 SE 21st St., Topeka, KS 66607
785-232-1015

Wichita
Prairie Land Services
Troy Manzi
135 N. Elizabeth St., Wichita, KS 67203
316-219-2929

Kentucky

Lexington
AA Repo dba Appalachian Auto Recovery
Jordan T. Charles
351 United Court, Lexington, KY 40509
859-455-8257

Lexington
Imperial Recovery
B. Jeff Queens
451 Chair Ave., Lexington, KY 40508
859-254-3396

Louisville
River City Adjustments
Frank C. Corolla
4107 Taylor Blvd., Louisville, KY 40215
502-367-1115

Louisiana

Baton Rouge
Bayou Recovery Service, LLC
Jeffery Sommers
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225-293-4999

Covington
Centurion Auto Recovery
Nicholas P. Trist III
311 W. 21st Ave., Covington, LA 70433
985-809-1847

Loreauville
Hazelwood Recovery & Investigations, LLC
Chad Hazelwood
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337-944-6043

New Orleans
Guardian Services, LLC
Sidney Jerry McCann
15 W. 23rd St., Kenner, LA 70062
504-464-5778

New Orleans
Accurate Recovery Service
Joseph L. Relf
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504-452-5563

Slidell
Spartan Recovery LLC
Frank Dimitri II
110 Industrial Dr., Slidell, LA 70460
985-445-1185

Massachusetts

Springfield
Recovery Zone
Keith G. Burger
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431-731-9663

Maryland

Baltimore
Metro Investigation & Recovery Solutions Inc.
dba Final Notice Recovery
Shane Foster
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410-344-1501

Baltimore
Platinum Towing and Recovery Inc.
Steven Anthony Copinger
1120-D Old Eastern Ave., Baltimore, MD 21221
443-600-9627

Baltimore
Quality Auto Repossessions
Glen C. Hendricks
6051 Olson Rd., Baltimore, MD 21225
410-789-7717

Berlin
1st Street Towing
Maath H. Salem
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410-924-1415

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Detroit
Midwest Recovery & Adjustment, Inc.
George Badeen
14666 Telegraph Rd., Detroit, MI 48239
313-538-2100

Detroit
V&J, Inc.
Virginia Theisen
15360 Dale St., Detroit, MI 48223
313-387-7995

Saginaw
Best Recovery Services
Russ Eggers
3689 Fashion Square Blvd., Saginaw, MI 48603
989-776-1770

Saginaw
Michigan Recovery Services, Inc.
Kenneth La Pierre
3164 Freeway Ln., Saginaw, MI 48601
989-776-1770

Warren
Tolmite Recoveries LLC
Brain Tolstedt
22772 Groesbeck Hwy., Warren MI 48089
586-288-3148
Burnsville

Minnesota

Northland Recovery Bureau
Kayihan Seran
1800 Hwy. 13 West, Burnsville, MN 55337
952-303-4749

Missouri

Bridgeton
Image Recovery Service, Inc.
Ian Zarvos
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314-298-3999

St. Charles
Tri Star Recovery Service, Inc.
Thomas M White
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314-521-6900

St. Louis
Countrywide Asset & Auto Recovery, LP
Patrick Linsenbardt
13501 NW Industrial Dr., St. Louis, MO 63044
314-739-8444

Nebraska

Grand Island
Mid Nebraska Recovery
Mark Stelk
402 W. 3rd Street, Grand Island, NE 68802
308-384-8503

Nevada

Las Vegas
Speedy Recovery, Inc.
Peggy Chapman
4517 Vandenberg Dr., NLV, NV 89081
702-632-0700

New Hampshire

Manchester
Nationwide Recovery Services, Inc.
Scott D Barker
52 Rte. 125, Kingston, NH 3848
603-642-6158

New Jersey

Newark
The Peak Service Corporation
Robert Stankovitch
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856-786-7500

New Mexico

Albuquerque
24/7 Recovery
Tony E. Romero
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505-550-5551

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New York

Bronx

NYCR Industries Corp.

Norberto Rivera
499 City Island Ave., Bronx, NY 10464
914-365-2221

Brooklyn

Tow Authority, Inc.

Frank Alfano
1908 Shore Parkway, Brooklyn, NY 11214
631-772-6224

Copiague

Hooked Up Towing, Inc.

Ralph Cahn
125 Lincoln St., Copiague, NY 11726
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Elmsford

Traxx Recovery, Inc. dba Alex and Son

Alexander Povella
3 Hartsdale Rd., Elmsford, NY 10523
914-631-9550

Farmingdale

Empire Auto Recovery, Inc.

Joseph DeSimpliciis
115 Allen Blvd., Farmingdale, NY 11735
631-405-0760

Hicksville

Express Results, Inc.

Seth Rosenberg
86 Woodbury Rd., Hicksville, NY 11801
516-942-5555

New Windsor

Priority Recovery, Inc.

Patrick F Macioce
34 Walnut St., New Windsor, NY 12553
845-568-3514

New York City

US Recovery, Inc., dba N.Y.C. Recovery

Thomas Endrizzi
1188 Rte. 52, Walden, NY 12586
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Ozone Park

City Towing & Recovery

Ronald Scott
98-21 Rockaway Blvd., Ozone Park, NY 11417
718-416-2000

Queensbury

BG Lenders Service, LLC

Brian Granger
100 Park Road, Queensbury, NY 12804
518-792-5191

Ronkonkoma

Midnight Towing, Inc.

Salvatore LoDico
388 Hawkins Ave. Ste. 5, Ronkonkoma, NY 11779
631-588-3093

Schenectady

KKV Recovery of Upstate NY, Inc.

Vince Struffolino
230 Craigie Ave., Scotia, NY 12302
518-795-8324

New York

Spring Valley

Empire State Recovery Services Limited

Dimitry E. Naemit
27 West St., Spring Valley, NY 10977
914-393-1665

Syracuse

Xtreme Auto Recovery, Inc.

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17 Frederick St., Constantia, NY 13044
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Syosset

Advanced Asset Recovery, Inc.

Leticia Nunez
50 Price Pkwy, Farmington, NY 11735
516-308-7666

West Babylon

Dezba Asset Recovery, Inc.

Vito Derosa
110 Eads St., West Babylon, NY 11704
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North Carolina

Burlington

Collateral Recovery Solutions, LLC

Pete Guelho
1520 Industry Dr., Burlington, NC 27215
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123Recovery USA

Kevin C Corcoran
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Universal Services, Inc

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Wilmington

Atlantic Recovery, Inc.

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Wilmington

Cape Fear Recovery

Robert Rosak
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Midwest Property Recovery LLC

George Kuntz
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Mandan

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Defiance

Fisher Recovery Services

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Garfield Heights

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USA Meridian Int'l Inc.

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Monarch Recovery

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Toledo

Professional Towing and Recovery LLC

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Oklahoma

Oklahoma City

Oklahoma Repossessors

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405-789-7376

Oklahoma City

Con Sec Investigations

Ron L. Brown
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Oklahoma City

American Recovery Specialists Inc.

Charles E. Wilson
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Tulsa

ALSCO-Tulsa LLC

Lisa Hancock
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Oklahoma

Tulsa
Baker Recovery, Inc.
Sam Baker
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Pennsylvania

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Our Enterprise Inc.
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Hamburg
VJ Wood Recovery LLC
Vreeland Wood
450 S. Apple St., Hamburg, PA 19526
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Philadelphia
The Peak Service Corporation
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Pittsburgh
Recovery America LLC
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Tomas Aponte Rodriguez
53 Calle Betances #207, Caguas, PR 725
787-743-2088

South Carolina

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Ist Choice Recovery, LLC
Archie Bismaier
888 College Park Rd., Summerville, SC 29483
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South Carolina

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Dakota West, Inc.
Gary Sortland
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James Day
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L I Recovery
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Louisville
Damage Free Auto Recovery
Michael L Raines
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Troy
Krietman Towing
Jackie Lynn Krietman, Jr.
4044 Killion Rd., Troy, TN 38260
731-886-0454

Texas

Amarillo
Panhandle Recovery Services, Inc.
Barry Sanders
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512 Adjusters Inc.
Katherine Jones
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512-394-7376

Beaumont
Elite Recovery Services
Richard Loden
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409-892-1800

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Rick Worthington
2745 Hwy. 175, Dallas, TX 75159
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G & M Repossession Special Inc.
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San Antonio Recovery, Inc.
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Weaver Asset Recovery
Cindy Weaver
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Liberty Recovery Services, LLC
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903-593-7230

Tyler
Texas Investor Recovery Services (TIRS)
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Kim Tucker
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Casey Snyder
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Virginia Recovery Specialists, LLC
Robin Lawrence
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Kirk K Ammons II
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Curtis Nelson
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2023 Member Directory

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David White

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West Virginia Auto Adjustment

Daniel Brent Hoel

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800-926-2436

Wisconsin

Milwaukee

Badgerland Auto Recovery, Inc.

Kurt D. Schwebe

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SPECIFICATIONS

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25 Degree Power & Negative Tilt
Recovery Boom at Boom Head Swivel 8,000 lbs
8,000 lb Planetary Winch
79" Wheel Lift Reach

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Poly Plastic Fenders
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Gooseneck or 5th Wheel Attachment

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Max. Cab to Axel Tunnel Box
Suggested GVWR

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108"
14,500 lbs

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Mission Statement: *The mission statement of Allied is as follows:*

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